

CHICKEN 2035: Anticipating TRENDS, Adapting STRATEGIES

**CHICKEN
MARKETING
SUMMIT**

July 29-31, 2024

Renaissance Birmingham Ross Bridge
Golf Resort & Spa



www.ChickenMarketingSummit.com • [#ChickenMarketingSummit](https://twitter.com/ChickenMarketingSummit)

AI in Chicken Marketing: Benefits, Challenges and Applications

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July 31, 2024



Prompt

create an image of Gen Z consumers eating chicken

What Is AI?

- Refers to programs or machines that simulate tasks that typically require human intelligence – *TeachAI*
- Is the science of making machines smart – *Demis Hassibis, Founder & CEO of DeepMind*
- Technology that enables computers and machines to simulate human intelligence and problem-solving capabilities. - *IBM*

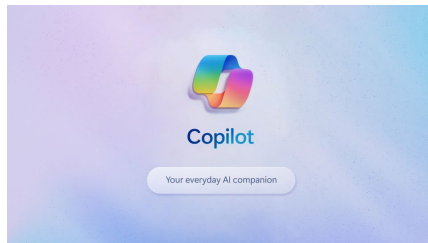


Why AI?

- AI has been there for a long time, but we are at a moment when it is going mainstream



ChatGPT

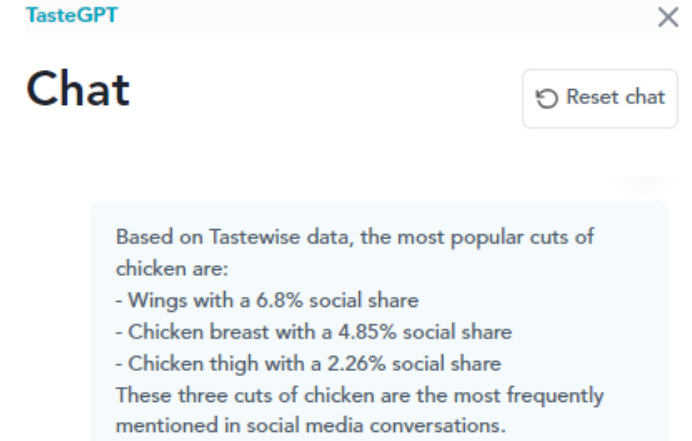


Apple Intelligence



What AI Can Do for Marketers

- Analyze large amounts of data and identify patterns
- Predict trends and future behavior
- Provide personalized recommendations for customers
- Measure consumer sentiment and feedback
- Recognize images
- Generate ideas



TasteGPT ✕

Chat ↻ Reset chat

Based on Tastewise data, the most popular cuts of chicken are:

- Wings with a 6.8% social share
- Chicken breast with a 4.85% social share
- Chicken thigh with a 2.26% social share

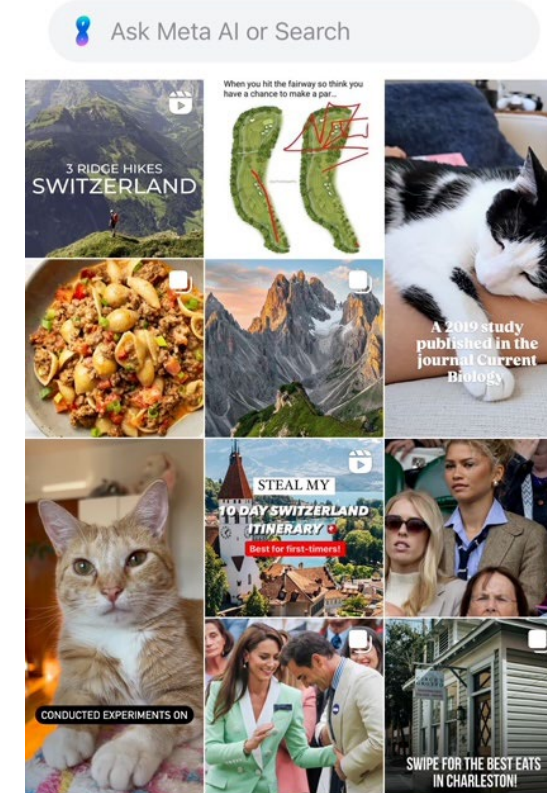
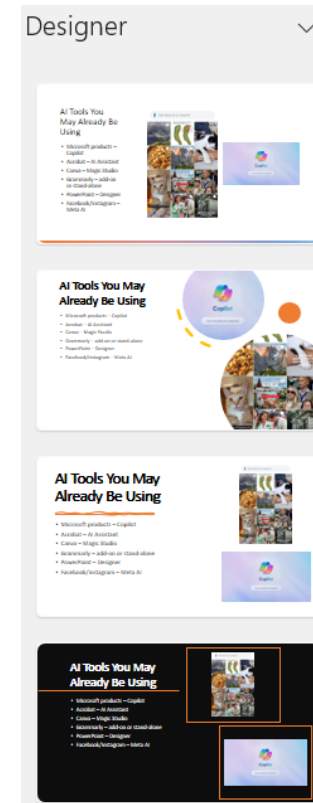
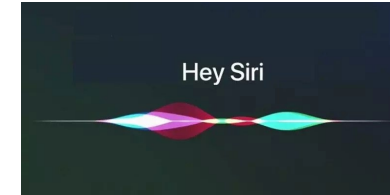
These three cuts of chicken are the most frequently mentioned in social media conversations.

How Can Chicken Marketers Use AI?

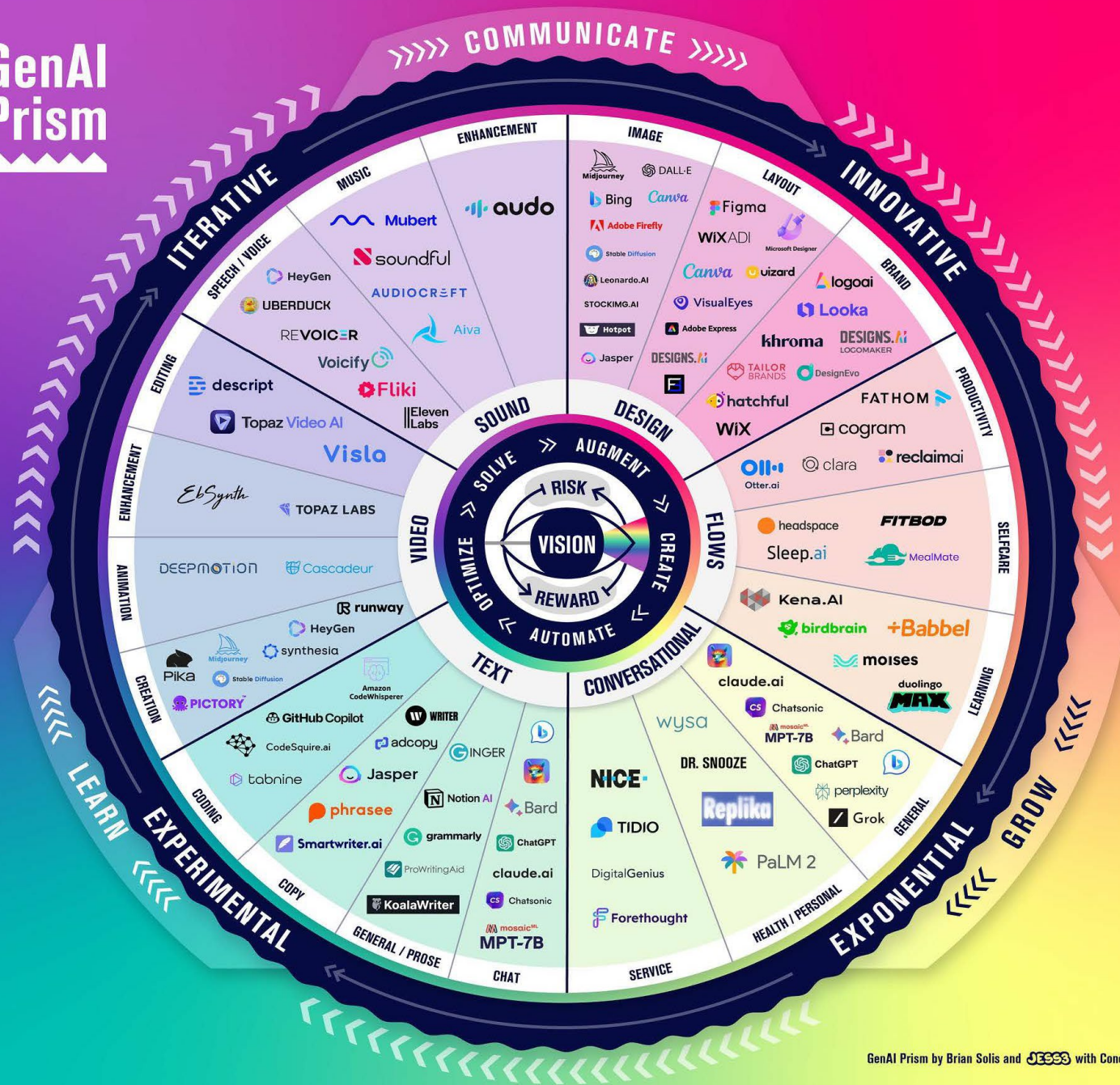
- Improve efficiency
- Product development
- Enhance customer experience
- Marketing and advertising
- Cost savings
- Sustainable production

AI Tools You May Already Be Using

- Microsoft products – Copilot
- Apple products – Siri
- Acrobat – AI Assistant
- Canva – Magic Studio
- Grammarly – add-on or stand-alone
- PowerPoint – Designer
- Facebook/Instagram – Meta AI
- ChatGPT



GenAI Prism



AI Tools for CPG Brands



Creates personalized customer videos for e-commerce brands



Automatically drafts responses to customer tickets, summarizes conversation threads and translates tickets into multiple languages



Uses historical data, market trends and user demographics to generate ad creatives for specific audiences



Aidaptive

Predicts the affinity and intent of prospective customers, then delivers personalized content to them in real time, with the goal of increasing conversions and revenue

AI Tools for CPG Brands

SPECTRM

Build chatbots to have conversations with customers in WhatsApp, Facebook Messenger and Instagram DMs to build loyalty and drive sales

 **commentguard**

Manages and moderates comments across Facebook and Instagram posts and ads

DATA AT SCALE

Analyzes billions of geosocial data points, including social media posts, check-ins, and foot traffic data, to create detailed insights about the demographics, interests and behavior of people in different locations

VOC).AI

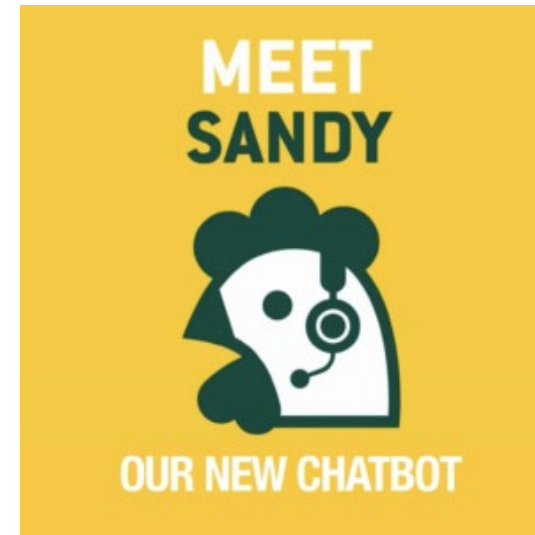
A voice of customer (VOC) platform that helps businesses collect, analyze and act on customer feedback

**CHICKEN
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#ChickenMarketingSummit

How Chicken Companies are Using AI

- In June, Wayne-Sanderson Farms debuted “Sandy” a web chatbot
- Powered by OpenAI’s API for ChatGPT
- Sandy answers questions, provides cooking tips, recipes and serving suggestions



CHAT WITH US



Hi, I'm Sandy, an AI chicken bot. How can I help you?

How long should I cook chicken?



The most important thing is to cook chicken until it reaches an internal temperature of 165°F. For example, to cook chicken breast fillets, you would typically cook them for about 4 to 5 minutes per side if you're using a skillet over medium-high heat. Always use a meat thermometer to be sure!

How Chicken Companies are Using AI

- In Ecuador, KFC launched an AI-powered, personal messaging campaign to better understand the preferences of KFC's mobile customers
- Using an AI system called Braze Canvas, KFC identified which messages engaged customers on its mobile app
- Through knowing what messages customers took interest in, KFC boosted revenue by 15%



How Chicken Companies are Using AI

- Zaxby's uses an AI solution through Add Value Machine to automate its customer feedback and reporting process
- Allows it to quickly identify and address customer concerns and operational issues across franchise locations
- Increases efficiency, improves customer service and customer experience

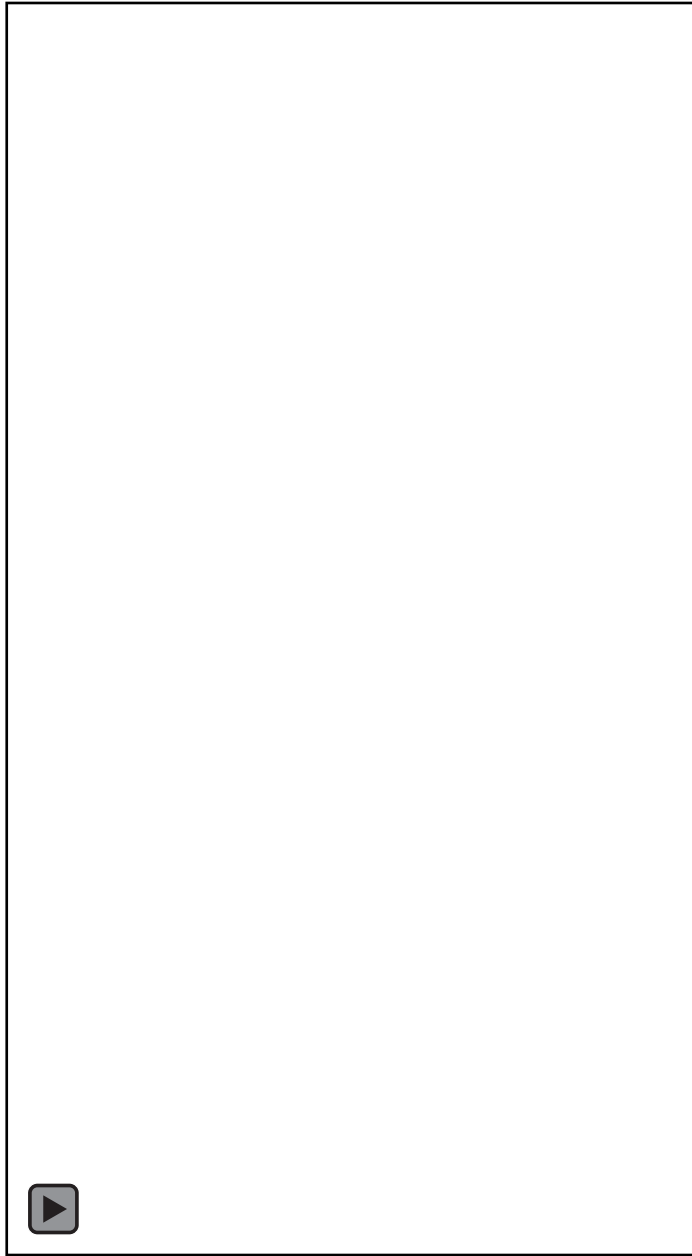
ZAXBY'S



How Chicken Companies are Using AI

- Wendy's FreshAI™ platform at its drive thrus is designed to increase speed, accuracy and consistency
- Popeyes is using AI to take drive-thru orders across the UK
- Panda Express has about 30 automated order takers at its windows through a partnership with SoundHound AI





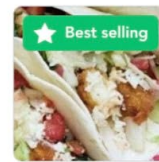
AI Challenges in 2024

- Lack of understanding often contributes to fears about adoption
- Generative AI is changing daily
- It's not perfect and takes time to learn and train
- It can be costly to build
- A human component is still essential
- Legal and ethical considerations
- The output is only as good as the input (prompt)
- Always double-check the output

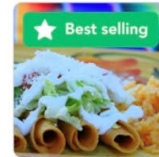


AI in Action: TasteGPT

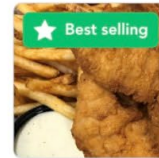
- Launched in spring 2023 by Tastewise
- Identifies patterns and real-time, accurate insights to inform data-driven decisions
- Offers real-time product, dish, menu and marketing campaign recommendations using an AI-powered conversational chatbot
- Generates reports including consumer buying habits, trends, ingredient pairings



Tacos Rancheros
Chips And Cheese Mexican Food
three soft tortillas with breared **chicken**, shredded cheese, mayo-ranch dressing, pi...
Dish Price **\$13.97**



Flautas De Pollo Crispy Tacos
El Alacrán Taquería
Flautas de Pollo.
Dish Price **\$9.99**



chicken Strip
Lakeside Tavern & Brewery
Four breaded **chicken** strips served with fries and a side of ranch.
Dish Price **\$20.3**



chicken Sandwich Combo
Wingstop
1 crispy, juicy **chicken** sandwich with pickles in your choice of flavor, regular fries or...



chicken Biryani
Saffron Valley - South Jordan
(GF) Hearty vegetables/meat and rice casseroles cooked with flavorful herbs &...
Dish Price **\$14.95**



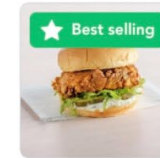
Tandoori chicken
Windmills — Brewery. Restaurant. Music.
Half of a texas-grown whole **chicken** marinated overnight tandoor- roasted and...
Dish Price **\$32**



Chop chicken
Smoke And Go Bbq
Dish Price **\$10**



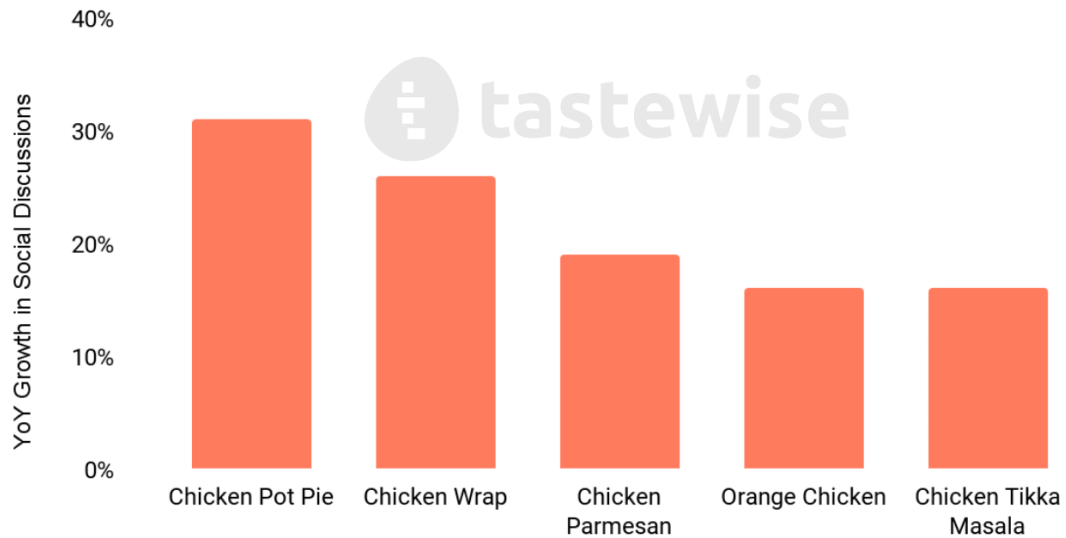
chicken Philly Sandwich
Yummies
Specially marinated **chicken**, onion, peppers, mushrooms, mozzarella cheese, and...
Dish Price **\$13.2**



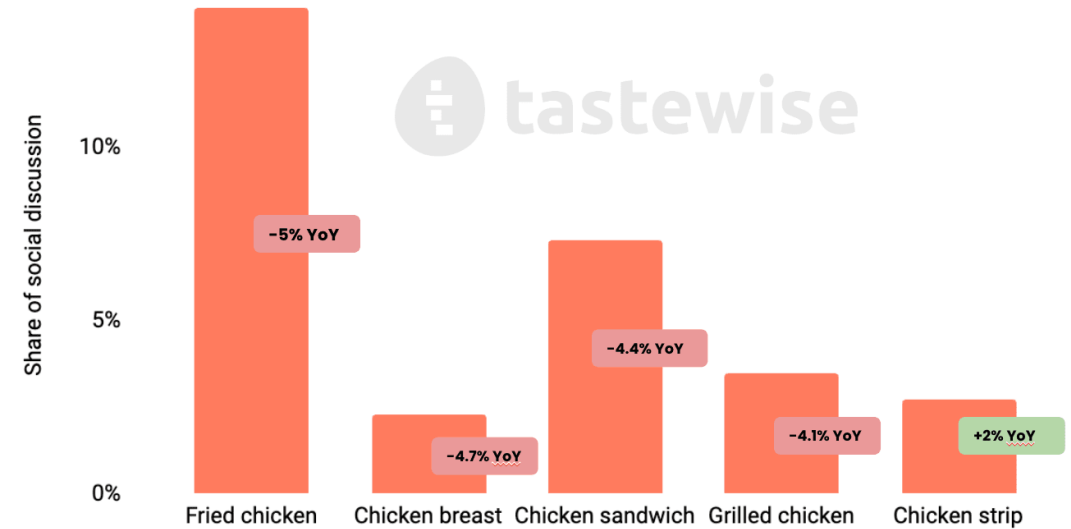
chicken Shack
Shake Shack Suburban Square
Crispy, white-meat **chicken** breast over lettuce, pickles, and buttermilk herb mayo...
Dish Price **\$9.29**

AI in Action: TasteGPT

Top Trending Chicken Dishes in American Foodservice, April 2023



Chicken Dishes with the Largest Share of Social Conversations



AI In Action: Let's Create a Chicken Brand!

Provide ideas for names for a new chicken food brand that is focused on selling healthy, natural chicken products that are already cooked and easy to add to nutritious meals like lunch and dinner. It wants to appeal to Gen Z and Millennial audiences.



Sure, aiming to resonate with Gen Z and Millennial audiences interested in healthy and convenient food options, here are some brand name ideas for a new chicken food line:

1. FreshNest Chicken
2. ZenithChicken
3. WholesomeWing
4. VitaBite Chicken
5. NaturalNosh Chicken
6. PurePlates Chicken
7. EcoEats Chicken
8. NourishNest Chicken
9. GreenGrove Chicken
10. SimpleSupper Chicken

These names emphasize freshness, healthiness, natural ingredients, and ease of use, appealing to younger demographics looking for quick and nutritious meal solutions with chicken as the star ingredient.

AI In Action: Let's Create a Chicken Brand!



create a logo for a chicken food brand called VitaBite Chicken. The company s

Generate

Upgrade plan



Generation completed

Dismiss



AI In Action: Let's Create a Chicken Brand!

✦ Packaging Claims For Chicken Breast Strips

Product description

Savor the freshness of VitaBite grilled chicken breast strips, perfectly seasoned and ready to eat. Our light-colored, fully cooked strips are a convenient solution for quick, healthy meals. Enjoy the simplicity of white, refrigerated chicken that's as easy as it is delicious.

One-liner:

VitaBite chicken breast strips: Fresh, light-colored, and perfectly seasoned for your quick, healthy meals.

TasteGPT



Chat

Reset chat

what chicken pairing are trending on social media?

HB

Here are the chicken pairings that are trending on social media, according to Tastewise data:

- Marry me chicken - with a 0.15% social share and a significant 171.2% growth YoY.
- Bang bang chicken - with a 0.07% social share and a 91.7% growth YoY.
- Soppresata - with a 0.02% social share and a 75.5% growth YoY.

These three chicken pairings are showing a significant increase in social change YoY and are highly recommended.

Here's an example of a menu item that matches your query



Hot Bar Marry Me Chicke...

Bedrock Kitchen

Marry Me Chicken w/Herbed brown riceMeat Lovers, gluten ...

\$14.99

Dish Price

 ChatGPT 3.5 ▾

What is Marry Me Chicken?



"Marry Me Chicken" is a popular and flavorful chicken dish that has gained attention on social media and in home cooking circles. It typically features chicken breasts cooked in a creamy sauce with sun-dried tomatoes, garlic, herbs, and sometimes spinach. The name "Marry Me Chicken" is said to come from the idea that the dish is so delicious, it could make someone propose marriage after tasting it!

Here's a basic recipe for Marry Me Chicken:

Marry Me Chicken

🔮 Marry Me Chicken Concept Discovery

Export

Explore 10 AI-generated ideas and images based on top rising pairings for marry me chicken



Creamy Marry Me Chicken With Red Pepper Spice



This innovative take on the classic Marry Me Chicken incorporates the heat of red pepper spice, which has seen a 42.6% YoY social change. The dish is then finished with a creamy sauce, a claim that has seen a YoY growth of 95.8%. The combination of the creamy sauce and the heat from the red pepper spice creates a balanced and exciting flavor profile.

Create A Recipe




AI Recipe


Save

❖ Creamy Marry Me Chicken With Red Pepper Spice

This dish is a delightful combination of tender chicken, creamy sauce, and a kick of red pepper spice. The chicken is cooked to perfection, then smothered in a rich, creamy sauce that's been infused with red pepper spice for a bit of heat. It's a dish that's sure to impress, whether you're cooking for a special occasion or just a regular weeknight dinner.

 Serving size
This recipe serves 4 people. People

 Duration
The total cooking time for this dish is approximately 60 minutes, with 20 minutes of active cooking and 40 minutes of non-active cooking. Min

 Difficulty
medium

 Potential Engagement



Ingredients

- 4 boneless, skinless chicken breasts
- 1 tablespoon olive oil
- 1 teaspoon red pepper spice
- 1 cup heavy cream
- 1/2 cup chicken broth
- 2 cloves garlic, minced
- Salt and pepper to taste

Instructions

- 1 Preheat your oven to 375 degrees Fahrenheit.
- 2 Season the chicken breasts with salt, pepper, and red pepper spice.
- 3 Heat the olive oil in a large, oven-safe skillet over medium heat. Add the chicken breasts and cook until browned on both sides.
- 4 Remove the chicken from the skillet and set aside.
- 5 In the same skillet, add the garlic and cook until fragrant. Add the chicken broth and bring to a simmer.
- 6 Stir in the heavy cream and return the chicken to the skillet.
- 7 Transfer the skillet to the preheated oven and bake for 30 minutes, or until the chicken is cooked through.
- 8 Serve the chicken with the creamy sauce.

Inspired by

- The inspiration for this dish came from the classic 'Marry Me Chicken' recipe, which is known for its rich, creamy sauce
- The addition of red pepper spice adds a bit of heat to the dish, making it even more flavorful and exciting.

🔗 Marry Me Chicken Recipe Positioning Crafter

Explore 3 AI-generated ideas and images based on marry me chicken recipe



Weekday Wonder - Marry Me Chicken Recipe



Weekdays, fun

The 'marry me chicken recipe' is a perfect dish for weekdays. It's a simple yet delicious dish that can be prepared quickly, making it ideal for busy weekdays. The social conversations about 'weekday' meals have increased by 59.53% YoY, indicating a growing interest in such recipes. The 'fun' claim, with a YoY growth of 14.81% and relevance of 1.28X more than average, adds an element of excitement to weekday meals. The Marry Me Chicken Recipe is not only quick and easy to prepare but also offers a fun and enjoyable cooking experience, making weekdays a little more exciting.



Write a Facebook post about Marry Me Chicken.



🌟 ✨ Delicious Dinner Idea: Marry Me Chicken! ✨ 🌟

Hey foodie friends! 🍷 Looking for a dinner recipe that's sure to impress? 📖 Try out this amazing Marry Me Chicken! 🍽️ 🍷 It's got tender chicken breasts cooked in a creamy, dreamy sauce with sun-dried tomatoes, garlic, and a medley of herbs that'll make your taste buds sing! 🌿 🍅 🍷

Here's why you'll love it:

- ✨ Creamy and flavorful sauce that's perfect over pasta or rice.
- ✨ Easy to make with simple ingredients you probably already have.
- ✨ A dish that's sure to get rave reviews from family and friends!

Check out the recipe below and give it a try tonight. Your kitchen will smell amazing, and your dinner table will be filled with smiles! 😊 ✨

[Insert Recipe Here]

Bon appétit! 🍷 Let me know if you try it and what you think. Happy cooking! 🍷

Write a short Instagram post to share with a recipe for Marry Me Chicken.



✨ ✨ Dive into Creamy Bliss with Marry Me Chicken! 🍷 🍷 This dish is a flavor explosion with tender chicken in a creamy sauce, sun-dried tomatoes, garlic, and herbs. 😊 🌿 Perfect over pasta or rice! Try it tonight and impress your taste buds! 📖 🍷 #MarryMeChicken #Foodie #RecipeOfTheDay #ComfortFood



Takeaways

- When used appropriately, AI offers significant opportunity for marketers to be more strategic and effective
- AI is changing and evolving quickly, but it still is far from perfect and requires a human element
- Experimenting with AI tools and platforms will be essential to finding what works best
- Being a late adopter of AI may cause companies to fall behind

Keep In Touch

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